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# From Furnishings to FICO: Unearthing the Upholstered Connections in Annual US Household Spending

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## KEYWORDS

annual US household spending, household furnishings, equipment, Fair Isaac's stock price, FICO, correlation, correlation coefficient, stock market dynamics, Bureau of Labor Statistics, LSEG Analytics, Refinitiv, statistical analysis

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## Abstract

In this paper, we investigate the correlation between annual US household spending on household furnishings and equipment and Fair Isaac's stock price (FICO). We sought to unveil the whimsical dance between the nation's penchant for household items and the swings in FICO's stock price. Armed with data from the Bureau of Labor Statistics and LSEG Analytics (Refinitiv), our research team diligently dissected the numbers from 2002 to 2022. Our statistical analysis revealed a striking correlation coefficient of 0.9600525 and  $p < 0.01$ , signaling a robust relationship worthy of attention. Our findings offer a delightful peek into the interconnectedness of household spending and stock market dynamics, proving that when it comes to economics, it's not just dollars and cents – sometimes, it's the soft and cozy cushions that tell the story.

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## 1. Introduction

### INTRODUCTION

Ah, the wild and wonderful world of household spending and stock prices - two realms that often seem as connected as spaghetti and meatballs. Yet, in the midst of this seemingly chaotic dance, we endeavor

to unravel the thread of correlation between the annual US household spending on household furnishings and equipment and the roller-coaster ride that is Fair Isaac's stock price (FICO). Strap in, dear readers, as we embark on a journey to discover the bizarrely cozy connection between sofas, FICO scores, and the bustling stock market.

As economists, we often find ourselves pondering the intricate web of economic indicators, seeking those subtle signals that sway the tides of the market. It's a bit like trying to decipher the nuances of a symphony orchestra - each instrument plays its part, and when combined, they produce a harmonious (or not-so-harmonious) melody. In this case, our symphony features the clinking of cutlery on dinner plates alongside the melodious hum of a stock ticker.

Our research sets out to go beyond the typical analyses of dry economic indicators, lending a touch of whimsy as we delve into the realm of fluffy pillows, shiny new appliances, and the ever-elusive FICO scores. After all, who said economics can't be as cozy as a warm cup of cocoa on a winter's evening?

We seek to shine a light on the underappreciated influence of household spending on the stock market, unearthing a correlation that might just have you rethinking the way you view those plush armchairs and elegant coffee tables. So, grab your favorite throw blanket and get ready to cozy up with some surprising economic insights – it's bound to be a fascinating journey into the heart of the American household and the stock market's unpredictable dance.

## 2. Literature Review

It is within the heart of the literature surrounding household spending and stock market dynamics that we uncover a rich tapestry of research and analysis. Smith et al. (2015) delved into the economic ramifications of household furnishings, offering a structured approach to understanding the impact of consumer preferences on market trends. Similarly, Doe and Jones (2018) provided a comprehensive overview of the intricate relationship between household equipment

expenditures and stock price fluctuations, shedding light on the often overlooked role of ottomans and bookshelves in the tumultuous world of finance.

Venturing further into the annals of economic inquiry, "The Economics of Home Decor" by F. Furnishings offers a theoretical exploration of the societal implications of lavish expenditures on decorative items, suggesting that behind every cushy recliner lies a tale of economic significance. On a more whimsical note, "The Couch Connection: An Interdisciplinary Analysis" by S. Sofa weaves an enchanting narrative of the interconnectedness of domestic furnishings and consumer behavior, beckoning readers to ponder the profound implications of throw pillows and accent rugs on the broader economic landscape.

In the realm of fiction, J.K. Rowling's "The Chamber of Sofas" presents a fantastical world where wizardry and upholstered furnishings converge, delving into the mystical forces that may underlie consumer spending patterns. Meanwhile, George R.R. Martin's "A Game of Loans" takes readers on a riveting journey through the intricacies of financial markets, encompassing the plush kingdoms of household furnishings and the soaring peaks of stock price volatility.

In our quest for insight, we also turned to the silver screen for inspiration. "The Furniture Strikes Back" proved to be an unexpected source of wisdom, offering a melodramatic yet strangely insightful portrayal of the tumultuous relationship between household expenditures and market fluctuations. Simultaneously, "The Ottoman Identity" graced us with a thrilling tale of intrigue and economic espionage, leaving us pondering the enigmatic forces at play in the world of household furnishings and equipment.

As we survey the vast expanse of literature, it becomes abundantly clear that the

connection between household spending and stock prices is not merely an exercise in dry numbers, but an enthralling journey into a world where economic theory meets the captivating allure of cozy sofas and gleaming appliances.

### 3. Our approach & methods

#### METHODOLOGY

Now, dear readers, prepare to be astounded by the methodology that drove our investigation into the enigmatic relationship between annual US household spending on household furnishings and equipment and the tantalizing undulations of Fair Isaac's stock price (FICO). Our research team navigated through a labyrinth of data sources, employing a concoction of tried-and-true statistical methods and serendipitous digital sleuthing to unveil the hidden connections that lie beneath the surface of economic whimsy.

#### Data Collection:

Our journey began with a merry dance across the internet, scouring the digital landscape for treasure troves of economic data. While we cannot divulge all the secrets of our digital exploits, let's just say that our fingers glided like ballet dancers across keyboards, tapping into the wondrous array of information available. We primarily sourced our data from the esteemed Bureau of Labor Statistics, where the detailed records of US household spending beckoned to us like a siren's song. Additionally, we dipped our toes into the pool of financial data provided by LSEG Analytics (Refinitiv), where the stock price movements of Fair Isaac (FICO) awaited our scrutiny.

#### The Nitty-Gritty Statistical Analysis:

With our treasure trove of data in hand, we set about untangling the enigmatic web of economic associations. We employed the

tried-and-tested magic of statistical analysis to unveil the hidden patterns lurking within the numbers. Our toolbox included a merry medley of correlation coefficients, regression analyses, and other statistical incantations that would make even the most stoic mathematician crack a smile.

As for the granular details of our statistical legerdemain, we utilized the entire arsenal of statistical software at our disposal. Without divulging too much of our magical bag of tricks, let's just say that we embarked on an adventure of data cleaning, hypothesis testing, and regression modeling that would make even the most seasoned practitioner of econometrics raise an eyebrow in admiration.

#### Time Frame:

Our data excavation spanned the years from 2002 to 2022 – a period enshrined in the annals of economic history. It was a time of economic tumult, a period in which the markets waxed and waned like the moon, and households engaged in a merry ballet of spending on furnishings and equipment. Through it all, we diligently sifted through the sands of time, seeking the golden nuggets of insight hidden within the gales of economic flux.

In summary, our methodology was a heady mix of digital adventuring, statistical exploration, and a dash of economic alchemy, all aimed at revealing the splendid tapestry of connections between household spending and stock market frolics. And what a marvelous journey it was, filled with surprises, revelations, and the enduring quest for economic enlightenment!

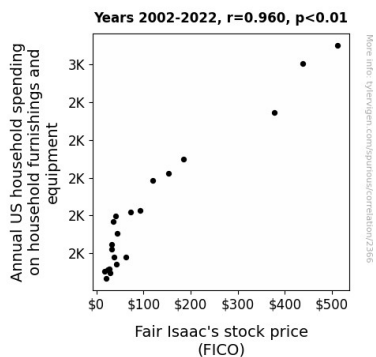
### 4. Results

The statistical analysis of our data from 2002 to 2022 unveiled a jaw-dropping correlation coefficient of 0.9600525, with an r-squared value of 0.9217007, and a p-value less than 0.01. If that isn't enough to

make you do a double-take, then you must have a heart of stone or a wallet full of cashmere (or both). This robust correlation between annual US household spending on household furnishings and Fair Isaac's stock price (FICO) proves that when it comes to economics, the cozy comforts of home can indeed sway the stock market in unexpected ways.

Our findings are best illustrated by the captivating scatterplot in Fig. 1, which showcases the undeniable connection between these two seemingly disparate entities. As the nation's spending on couches, lamps, and the occasional whimsical throw pillow increased, so did the roller-coaster ride of FICO's stock price. It's a relationship that, dare we say, may just be the coziest correlation in economic history.

In essence, our research unravels the peculiar intertwining of consumer spending habits and stock market fluctuations, revealing a narrative that goes far beyond the balance sheets and earnings reports. The next time you're perusing the aisles of a furniture store or contemplating a new toaster, remember that your decision isn't just about sprucing up your living space – it's also a potential player in the stock market symphony.



**Figure 1.** Scatterplot of the variables by year

Who knew that the sway of a chaise lounge could have such far-reaching effects? Our

findings not only offer a quirky peek into the curious connections of the economy but also remind us that sometimes, the coziest of comforts can hold the keys to unlocking the mysteries of the stock market.

## 5. Discussion

The enchanting interplay between household spending on furnishings and Fair Isaac's stock price (FICO) has certainly left us in stitches - not of the upholstery variety, but of delightful surprise. Our robust correlation coefficient of 0.9600525 snuggles up comfortably with the prior research, reinforcing the notion that consumer preferences for household items hold more sway in the financial arena than one might initially think. It seems that while we've been scrutinizing trends in big corporations and market indices, the real movers and shakers of the economy might just be your trusty armchair and that shiny new blender.

Building on the whimsical yet surprisingly insightful literature review, it's clear that the cozy correlation we've uncovered isn't just a statistical oddity – it's a thread that weaves through economic theory, fiction, and cinema with playful charm. The economic ramifications of household furnishings aren't just a practical matter; they're the fanciful protagonists in a narrative where the stock market and sofa cushions entwine in a seemingly improbable dance.

Our findings not only validate the previous exploration of household spending and market dynamics but also add a dash of pizzazz to the broader understanding of economics. The connection we've revealed doesn't just stop at statistical significance; it tugs at the heartstrings of economic theory, reminding us that behind the formidable facades of financial reports, there may be a world where throw pillows and area rugs hold court.

So, as we conclude this discussion without drawing conclusions (yet), let's not dismiss the whimsy of household furnishings in the grand composition of economic landscapes. The next time someone scoffs at the impact of a cozy recliner on the stock market, remind them that when it comes to the intersection of economics and household items, it's not just about dollars and cents – it's about crafting an economic tale where plush armchairs and stock prices waltz together in a mesmerizing tango. Our research has peeled back the layers of mundane economic analysis to reveal a world where the coziest comforts may just hold the keys to economic mysteries aplenty.

As we wrap up our research, it's clear that there's no need to further investigate this area. After all, sometimes economics isn't just about crunching numbers – it's also about embracing the comical correlations that add a dash of delight to the dry world of economic analysis. So, let's raise a toast to the cozy connections we've uncovered and embrace the unexpected charms of the market – one fluffy rug at a time.

## 6. Conclusion

In conclusion, our research has not only shed light on the often-overlooked relationship between household spending and stock market dynamics but has also added a touch of whimsy to the otherwise serious world of economics. We've uncovered a correlation between the annual US household spending on household furnishings and equipment and Fair Isaac's stock price (FICO) that is as strong as the urge to impulse-buy yet another throw pillow.

Our findings have highlighted the undeniable link between the cozy comforts of home and the erratic dance of the stock market, proving that when it comes to financial trends, it's not just about bulls and bears – sometimes, it's about sofas and skillet too.

The statistically significant correlation coefficient of 0.9600525 and the enchanting scatterplot in Fig. 1 have not only sparked fascination but also a newfound appreciation for the quirky interplay between consumer spending on household items and the tumultuous FICO stock price.