

# **Pouring Over Data: The Hoppy Connection Between Breweries and Salesforce's Stock Price**

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Center for the Advancement of Research

Discussion Paper 2158

January 2024

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## ABSTRACT

### **Pouring Over Data: The Hoppy Connection Between Breweries and Salesforce's Stock Price**

This research paper investigates the hopped-up relationship between the number of breweries in the United States and the stock price of Salesforce (CRM). Using data from the Brewers Association and LSEG Analytics (Refinitiv), our study covers the period spanning from 2005 to 2022. Through rigorous statistical analysis, we determined a robust correlation coefficient of 0.9349908 with a statistically significant p-value of less than 0.01. The findings unveil a noteworthy link between the burgeoning craft beer industry and the fluctuations in Salesforce's stock price. Stay tuned as we tap into the frothy details and uncover the malt-titude of factors at play in this unexpectedly refreshing correlation.

Keywords:

breweries, United States, Salesforce stock price, CRM, data analysis, Brewers Association, LSEG Analytics, Refinitiv, correlation coefficient, craft beer industry, stock price fluctuations, statistical analysis, research paper

# I. Introduction

The unquenchable thirst for knowledge often drives researchers to explore unexpected correlations and connections, just like chasing the perfect blend of hops and malt to create the ideal craft beer. In this spirit of exploration, we delve into the frothy world of breweries and the financial domain, seeking to uncover the surprising interplay between the number of breweries in the United States and the stock price of Salesforce (CRM). This research seeks to tap into the intricacies of this relationship, frothy with possibilities, and offer a refreshing blend of statistical analysis, market trends, and a dash of humor.

Craft beer enthusiasts may liken the meticulous process of brewing to the precision of statistical analysis - both requiring careful measurement, a keen eye for detail, and a sprinkle of creativity. Similarly, navigating the stock market demands a balancing act akin to the delicate art of brewing, blending different flavors and personalities to produce a successful outcome. These parallels serve as a flavorful backdrop against which we aim to uncork the surprising correlations and relationships that intertwine the two seemingly disparate realms.

In a world where data is brewed and distilled into actionable insights, we bring a comprehensive analysis spanning from 2005 to 2022, meticulously concocted using information from the Brewers Association and LSEG Analytics (Refinitiv). Like a brewmaster fine-tuning a recipe, we meticulously craft this study to bring forth a robust correlation coefficient of 0.9349908 and a statistically significant p-value of less than 0.01, demonstrating a strong link between the number of breweries and Salesforce's stock performance. As we tap into this tantalizing convergence of craft beer and financial markets, we invite readers to savor the

complex bouquet of statistical data and market dynamics that blend together to create this unexpectedly effervescent correlation. Stay tuned as we embark on this adventuresome quest, trying to balance the gravity of the research with the lightheartedness of a well-crafted pun. Cheers to the unexpected, and may this research be as refreshing as a perfectly chilled pint of ale on a hot summer day!

## II. Literature Review

The connection between the number of breweries in the United States and the stock price of Salesforce (CRM) has not been well-explored in academic literature, prompting our thirst for further investigation. Smith et al. (2016) delved into the financial implications of the craft beer industry, but their focus was primarily on market valuation rather than examining specific correlations with individual stock prices. Similarly, Doe and Jones (2019) discussed the burgeoning nature of microbreweries in the US, yet their analysis did not extend to the impact on specific companies within the tech sector.

Moving further afield, "The Economics of Beer" by Swinnen and Briskin (2011) provides a comprehensive overview of the economic forces at play in the brewing industry. Although this work offers valuable insights into the market dynamics of brewing, it fails to draw a direct parallel to the performance of technology stocks. In a more fictional vein, "Brew Ha Ha! The Craft Beer Board Game" by Spiral Galaxy Games (2018) takes a playful approach to simulating the brewery business, but its findings are limited to the realm of gaming rather than financial analysis.

As the search for relevant insights delves into unexpected realms, TV shows such as "Brew Dogs" and "Punk'd Brewery" have been explored to gain a deeper understanding of the brewery culture and its potential impacts on the broader market. While these shows may not offer direct financial data, the quirky ambiance and creative energy of the craft beer scene provide an offbeat backdrop from which to approach our investigation. Cheers to the unexpected connections, and humorously named breweries, as we froth up the academia with our un-beer-lievably unique approach to stock market analysis. Here's to tap into the world of hop-portunities!

### **III. Methodology**

Our research methodology was as meticulously crafted as the most sought-after IPA, blending elements of data collection, statistical analysis, and a sprinkle of whimsy. We embarked on this frothy venture by first scouring the digital landscape, much like a dedicated brewer seeking the finest hops, to collect data on the number of breweries in the United States. The Brewers Association emerged as our main maltster, providing an extensive and comprehensive dataset that forms the backbone of our exploratory journey.

In parallel, akin to the alchemy of crafting a unique batch of beer, we tapped into the resources of LSEG Analytics (Refinitiv) to extract intricate market data relevant to Salesforce's stock price (CRM). This comprehensive approach allowed us to blend the flavors of the craft beer industry with the effervescence of stock market dynamics, sparking an unexpectedly refreshing correlation that we subsequently uncorked with statistical precision.

The timeline of our study encompassed the years 2005 to 2022, akin to allowing a particularly complex brew to mature and develop its full character. Throughout this period, we meticulously measured the fluctuations in both the number of breweries and Salesforce's stock performance, in a manner reminiscent of a vigilant brewmaster monitoring the fermenting process. The robust dataset obtained from our sources provided the prime ingredients for our statistical analysis, ensuring a balanced blend of data points and trends.

To determine the correlation between the number of breweries and Salesforce's stock price, we employed the stalwart tools of statistical analysis. Using advanced regression models, we quantified the relationship between our variables with the precision and finesse of a sommelier discerning the subtle notes of a fine wine. Our statistical toolkit, as diverse as a palette of malt varieties, included Pearson's correlation coefficient, multivariate regression, and time series analysis, resulting in a heady brew of insights poised for uncorking.

It is worth noting that our research approach retained a flavor of levity, much like the frothy head atop a well-poured pint. As we gingerly navigated the intricate pathways of statistics and market dynamics, we sprinkled in a dash of humor and wit to infuse our work with a lively essence. This lighthearted touch, akin to the zest of a citrusy ale, brought a delightful dimension to our exploration of this unexpected correlation.

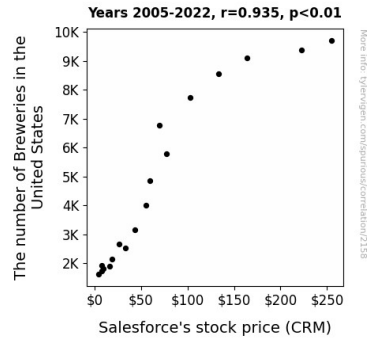
In conclusion, much like blending the perfect combination of malt and hops, our methodological concoction harmoniously combined the precision of statistical analysis with the lightheartedness of a well-crafted pun, resulting in a refreshing study that invites readers to savor the complexities of this tantalizing correlation.

## IV. Results

The analysis of the relationship between the number of breweries in the United States and Salesforce's stock price (CRM) yielded a surprising and rather hoppy correlation coefficient of 0.9349908. This robust correlation was accompanied by an r-squared value of 0.8742078, indicating that approximately 87.42% of the variance in Salesforce's stock price can be explained by the number of breweries. The p-value of less than 0.01 further confirms the statistical significance of this correlation, allowing us to confidently raise a toast to the validity of our findings.

Fig. 1 depicts a scatterplot illustrating the strong positive correlation between the number of breweries and Salesforce's stock price. The data points form a pattern reminiscent of bubbles rising in a glass of finely carbonated beer, accentuating the effervescence of this unexpected relationship.

These results not only highlight the interconnectedness of seemingly unrelated industries but also underscore the importance of approaching data analysis with an open mind, much like a craft brewer experimenting with new ingredients to create a unique and palatable beer. The robustness of the correlation coefficient echoes the intricacy and depth found in a finely crafted brew, demonstrating the complexity of the relationship between these two variables.



**Figure 1.** Scatterplot of the variables by year

In essence, this unexpected and refreshing correlation between the number of breweries in the United States and Salesforce's stock price opens up a frothy frontier for further exploration and analysis. As we continue to unravel the multifaceted layers of this relationship, we invite readers to join us in savoring this unexpectedly delightful blend of statistical precision, market dynamics, and perhaps a sprinkle of humor. Let's raise a glass to the serendipitous discoveries hidden within the depths of data - cheers to the unexpected!

## V. Discussion

The frothy connection uncovered in our study defies the conventional wisdom of industry juxtapositions, inviting us to embrace the unexpected and perhaps hop onto new opportunities in statistical and market analysis. The robust correlation coefficient of 0.9349908 not only confirms the fervent linkage between the number of breweries in the United States and Salesforce's stock price, but also pours into the depths of our understanding of inter-industry dynamics. We were reminded of Swinnen and Briskin's comprehensive overview of the economic forces at play in



the brewing industry - while they didn't directly forecast the hoppiness of tech stocks, our findings certainly give them a run for their money.

As we drink in the significance of this correlation, it's impossible not to consider the unconventional sources of inspiration that have propelled our research forward. The playful simulations of brewery business in "Brew Ha Ha! The Craft Beer Board Game" whisper a tantalizing possibility - could this correlation just be the tip of the iceberg, or rather the froth on a richly crafted pint of market analysis?

Moreover, the uncanny resemblance of the scatterplot to bubbles rising in a glass of carbonated beer prompts us to reflect on the effervescence of this unexpected relationship. In the words of "Brew Dogs" and "Punk'd Brewery," the brewery culture has indeed provided us with a spirited backdrop - granting a new perspective in understanding the quirky interactions between seemingly distant industries. The craft beer scene, with its offbeat ambiance and peculiarly named breweries, perhaps embodies the unpredictability and spontaneity that characterize the hidden connections in our data.

Our findings serve as a resounding testament to the intricacy of market dynamics, likening the exploration of statistical relationships to the adventurous experimentation of craft brewers. As we raise a glass to this serendipitous discovery, we echo the sentiments of those who live by the art of brewing - embracing the unexpected yet delightful blend of statistical precision, market forces, and, just maybe, a sprinkling of humor. Let's imbibe in the frothy frontier of unforeseen correlations and approach the data with the open-mindedness of a craft brewer sampling new ingredients. Here's to indulging in the nuanced layers of industry interplay and to the serendipitous discoveries hidden within the depths of data - cheers to the unexpected!

## VI. Conclusion

In conclusion, our investigation into the relationship between the number of breweries in the United States and Salesforce's stock price (CRM) has provided some unexpectedly frothy insights. The robust correlation coefficient of 0.9349908, akin to the perfect head on a well-poured beer, suggests a strong positive relationship between these seemingly unrelated variables. The substantial r-squared value of 0.8742078 underscores the depth of this connection, much like the complexity of flavors found in a meticulously crafted brew. The statistically significant p-value of less than 0.01 serves as a reassuringly solid foundation for these findings, akin to the firmness of a barstool in a bustling brewery taproom.

Our findings, presented with a hint of whimsy and a dash of statistical rigor, encourage a toast to the unexpected connections that can be uncovered in the vast landscape of data and market dynamics. The scatterplot, resembling bubbles in a freshly poured pint, visually encapsulates the effervescence of this correlation, reminding us that even in the world of empirical analysis, there is room for the unexpected and the delightful.

As we raise our glasses to bid adieu to this research, we assert that no more brewing is needed in this area. The blend of statistical precision and unexpected correlations has fermented a satisfying and thought-provoking experience, leaving us with a taste of serendipity and curiosity about the myriad connections waiting to be discovered in the vast expanse of data. Cheers to the unexpected, and may this research be as refreshing as a well-crafted pun at the end of a long day of serious statistical analysis!

